

# 12 Facts about Microsoft Dynamics 365

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Unified Interface (UI) uses responsive web design for optimal viewing and interaction, regardless of type of device, size or orientation.

Dynamics 365 offers simple, transparent cloud licensing so you only pay for what each user needs, per month.



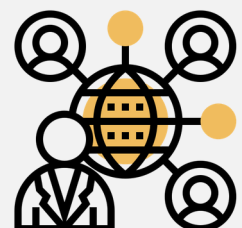
Relationship Assistant looks at your daily actions and generates action cards across the application to provide tailored, actionable insights.

Each year, Microsoft schedule two major release alongside weekly updates that continually improve and extend the capabilities of D365.



D365 for Sales users will soon be able to scan business cards via mobile or web, then the relevant fields will be populated with the info gathered from the card.

D365 for Sales integrates with LinkedIn Sales Navigator, meaning your team can easily find and connect with the right people & drive more personalised engagement.



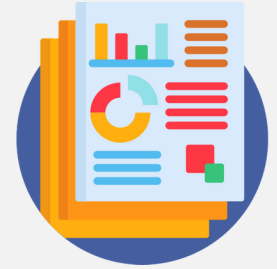
# 12 Facts about Microsoft Dynamics 365 continued...

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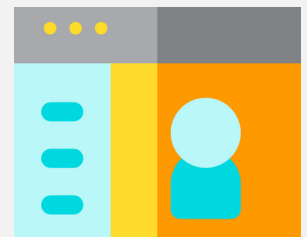
D365 integrates tightly with Office 365, providing a more familiar & seamless experience for users, enabling teams to be more productive & work together more effectively.

D365 offers extensive reporting capabilities. Report Wizard is available within the Customer Engagement apps, alongside custom reports or Power BI.



Advanced security and administrative features within Dynamics 365 mean businesses can relax knowing their data is safe.

D365 works online or offline, across any device, anywhere, ensuring employees can access the knowledge they need, when they need it.



Customer Insights connects data from various sources to create a 360-degree view of the customer in one dashboard.

D365 can be customised around your business needs and requirements. Having a tailored solution means the software fits in with organisations and their processes.

